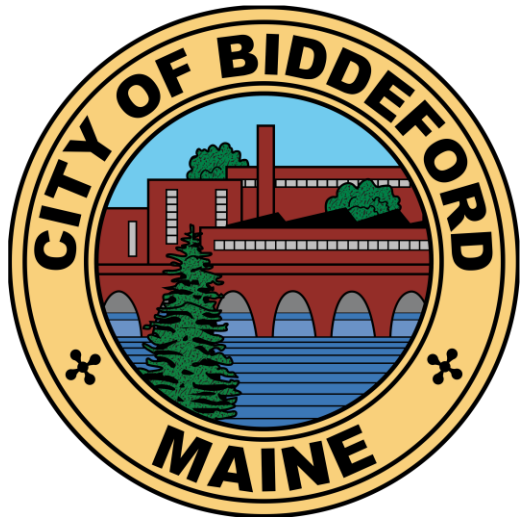
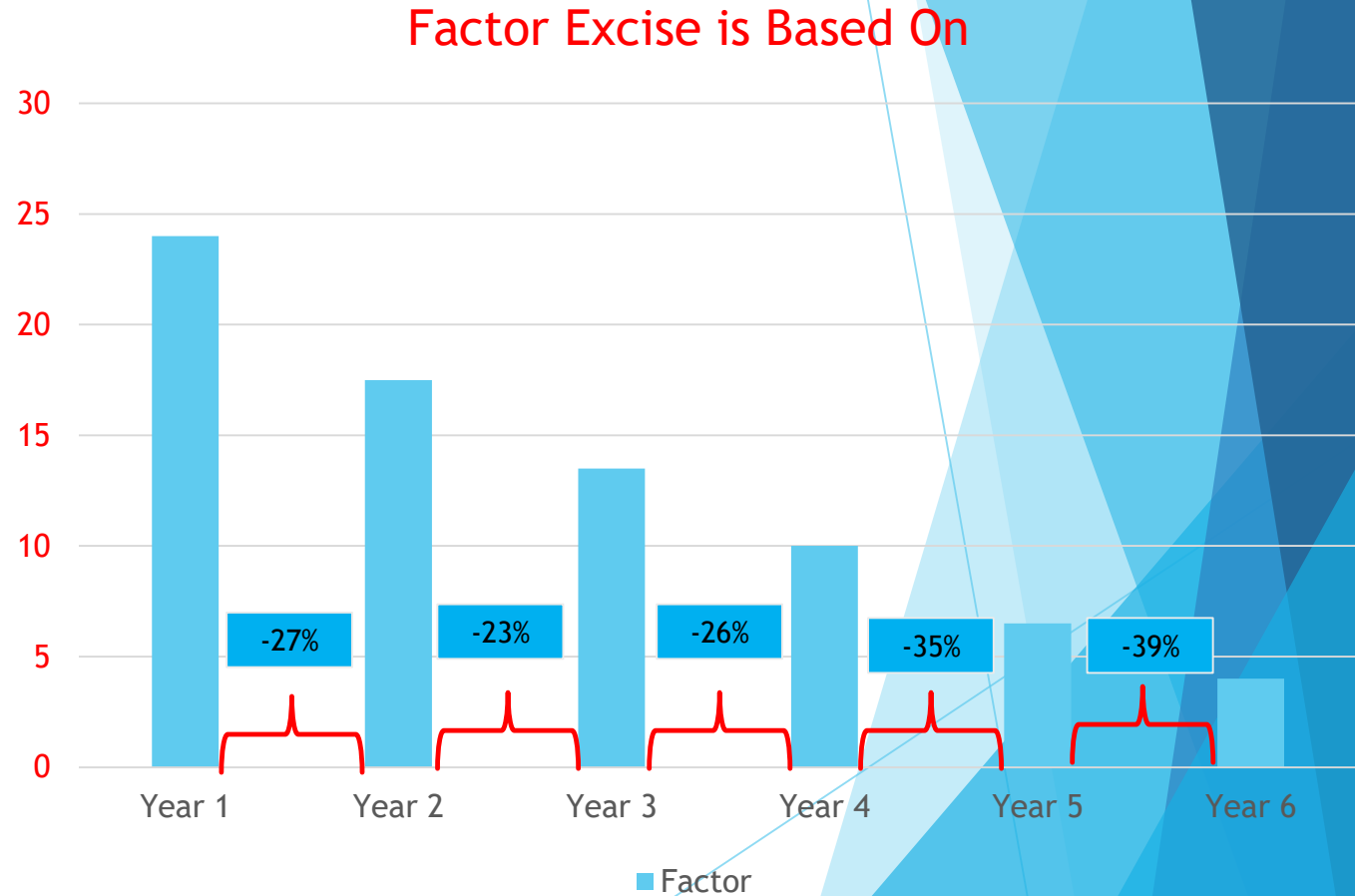


March 4, 2021 Budget Workshop



Excise tax revenues

- ▶ 6 year sliding scale based on age of vehicle
 - ▶ Year 1: 24
 - ▶ Year 2: 17.5 (27% reduction)
 - ▶ Year 3: 13.5 (23% reduction)
 - ▶ Year 4: 10 (26% reduction)
 - ▶ Year 5: 6.5 (35% reduction)
 - ▶ Year 6: 4 (39% reduction)
- ▶ Purchase of new cars increase total revenue to City
- ▶ No new vehicles purchased 17.78% reduction



Major Revenues: Excise Tax

- ▶ **Fy22 budget:** \$3,500,000
- ▶ **FY21 original budget:** \$3,400,000
 - ▶ **Adjusted budget (COVID):** \$3,060,000
 - ▶ **Forecasted:** \$3,516,000
 - ▶ **YTD 2.28.21:** \$2,515,706
 - ▶ **Stretch forecast:** \$3,803,609
- ▶ **History**

Budget Yr	Budget	Actual
FY20	\$3,375,000	\$3,754,561
FY19		\$3,585,242
FY18		3,448,088

Major Revenues: State Revenue Sharing

- ▶ **Fy22 budget:** **\$2,400,000 (@ 3.75%)**
- ▶ **FY21 original budget:** **\$2,650,000**
 - ▶ **Adjusted budget (COVID):** **\$1,987,500**
 - ▶ **Forecasted:** **\$2,544,584**
 - ▶ **YTD 2.28.21:** **\$1,929,678**
 - ▶ ***Stretch forecast:*** ***\$3,007,283***
- ▶ **History**

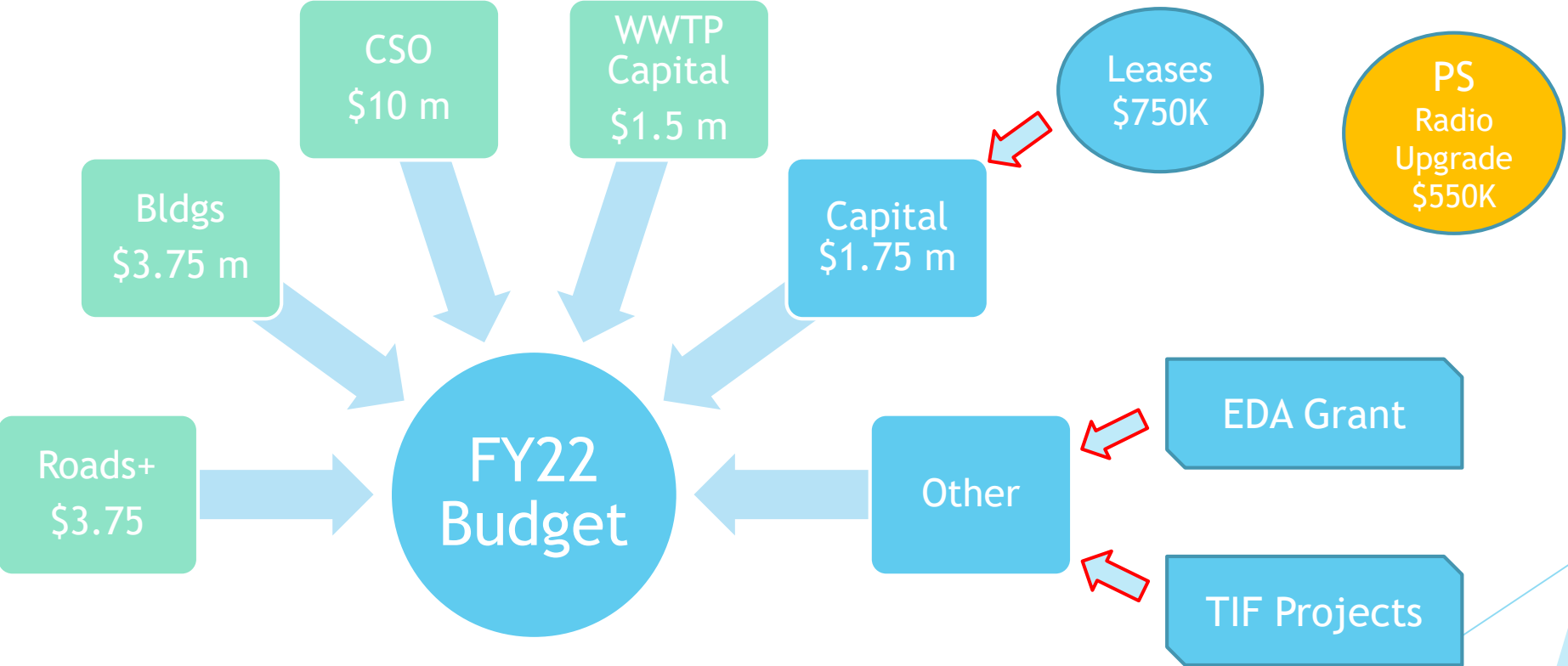
Budget Yr	Budget	Actual
FY20	\$1,975,000	\$2,134,571 @ 3.75%
FY19	\$1,425,000	\$1,501,831 @ 2.5%
FY18	\$1,360,000	\$1,363,996 @ 2.0%

Establishing Special Reserves

- ▶ Establish or replenish funds to be safety nets and/or reduce year to year spikes in budgets
- ▶ FY22 unique opportunity
- ▶ Financial strength of city
 - ▶ Worth (fund balance) best ever, still off target
 - ▶ Capital needs
 - ▶ Valuation growth

Account	Amount
Replacement Wages	\$15,000
IT Equipment	\$200,000
Assessing	\$50,000
Biddeford Pool Study	\$30,000
Recreation Financial Aid	\$35,000
Engagement Position	\$57,500
Earned Pay @ Separation	\$125,000
Engineering Consulting	\$55,000
Senior & Rec Program*	\$30,000
Street Light Replacement*	\$125,000
SCBA Fire	\$150,000
<u>Grant Matches*</u>	<u>\$85,000</u>
Total	\$957,500

Integration of Various Funds



Expense Notables

- ▶ New Debt (\$17.5 million; interest only) \$484,167 (\$0.20)
- ▶ Public safety radios (budgeted for 1st payment*) \$550,808 (\$0.22)*
- ▶ Uncertainty around General Assistance
- ▶ Parking garage and lots operational in Summer
- ▶ Hydrant rental increase requested at 25% (1.1.22), budgeted at 17.5%
- ▶ Mgt Analyst (Planning/ED) minimal impact
 - ▶ Fee increase in planning activity
 - ▶ Reduction in outside assistance
- ▶ Police positions moved from off budget to GF
 - ▶ Peoples Recovery (\$120,000 w/ Saco covering half)
 - ▶ Community & Engagement (1/2 year @ \$32,000)
- ▶ Unionized workforce contract expires 6.30.20; wages reflect current contract
- ▶ Non-union wages reserve based on 2%; market adjustment funds
- ▶ Fringe benefits
 - ▶ MePERS increase of 0.1% employer contribution
 - ▶ W/C increase of significance; driven by change to industry mod rate



FY22 BUDGET PRESENTATION

MARCH 4, 2021 WORKSHOP

QUESTIONS?